

FREE!
Open to the COMMUNITY

EDUCATIONAL WORKSHOP

SMALL BUSINESS RESOURCES

**Ventura County
Entrepreneurs Wanted!!**



**FOR INVENTORS, ENTREPRENEURS,
NEW PRODUCT DEVELOPERS AND**

CREATIVE INDIVIDUALS

SCORE
Counselors to America's Small Business

THIRD WEDNESDAY OF EACH MONTH

New Evening Hours: 6:00 PM to 9:00PM

Open to the Public 6:00 – 7:00

7:00PM – 9:00PM MEMBERS ONLY

*Hosted by United Way of Ventura County
1317 Del Norte Road, Suite 100, Camarillo
101 Freeway, Exit Del Norte*



Please join us for the chapter to serve the creative community in this region.

Paths to Success...

- ✓ Brainstorming
- ✓ Critiques
- ✓ Resources
- ✓ Networking
- ✓ Questions and Answers

*Learn, Create, Meet, Talk,
Help Yourself,
Help Fellow Inventors and Entrepreneurs*

Basic & Advanced
Questions & Answers for:

- ☞ Investors, Beginning
Entrepreneurs
Starting a New
Business
- ☞ Existing Entrepreneurs
with Questions &
Concerns
- ☞ Future Entrepreneurs

IWIEF Members
Only

CLOSED
VENTURA
COUNTY
CHAPTER
MEETING

**Joint Meeting
Sponsored by
SCORE, SBEC
& Inventors
Workshop
International**

RSVP & Information – Phone: (805) 9625722 or (805) 879-1729
Fax: (805) 899-4927
Email: alan@smallbizentrepctr.org



SMALL BUSINESS ENTREPRENEURSHIP CENTER

Newly formed organization meets challenge to encourage sustainable economic development in Santa Barbara County through the Creation of New Enterprise Incubators

The Small Business Entrepreneurship Center (SBEC), a non-profit community organization is providing an umbrella for and creating the Santa Maria Enterprise Center (SMEC) and the Santa Barbara Enterprise Center (SBEC) as well as the Green 2 Gold environmental and renewable energy technologies project – all new, enterprise, non-profit, mixed tech/ mixed use incubators. The SBEC also hosts the Santa Barbara SCORE (Service Corp of Retired Executives, a program of U.S. SBA) with free monthly open counseling each Wednesday, 8:30am-11:30 am at SBEC location. Chairperson Steven Jones of Wilson Publishing and former president of the Goleta Chamber of Commerce says: “our role is to create more small businesses and help entrepreneurs create jobs and new wealth in our community by establishing new business incubators. This is a county wide effort to nurture entrepreneurship and provide resources, training, mentorship, and access to debt and equity capital for start-ups.” The National Business Incubation Association (NBIA) has statistics that show an 87% success rate for new enterprises that go through business incubators.

SBEC also has a program for funding resources: “The Loan Guru™” an ombudsperson for financing options, SBA guaranteed loans and other debt funding. In addition, the SBEC has access to equity or private “angel” and venture capital resources.

The SBEC works in collaboration with a number of institutions and has a strategic partnership with the non-profit Inventors Workshop International and the Entrepreneurs Workshop that has been featured on CNN, the Wall Street Journal, Oprah, and Good Morning America and is based in Santa Barbara. The SBEC has been raising funding and office equipment donations and gathering mentors and advisors to facilitate the incubator projects. The SBEC conducts, in partnership with several other institutions, monthly workshops in Santa Barbara, Santa Maria, and Ventura County. Entrepreneurs wishing to access incubation opportunities should contact 805-879-1729 or alan@smallbizentrepctr.org. Volunteers and donations are welcome. The Small Business Entrepreneurship Center and SCORE operate at the Santa Barbara Tech Ventures, 402 E. Gutierrez Street in Santa Barbara.

-- END --

Small Business Entrepreneurship Center
Contact Alan Tratner or Steve Jones at:
402 E. Gutierrez St. Santa Barbara, CA 93101
Phone: (805) 879-1729 Fax: (805) 899-4927
E-mail: alan@smallbizentrepctr.org

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**Expert Speakers
and Resources!!!**

FIRST WEDNESDAY OF EACH MONTH

New Evening Hours: 6:00 PM to 9:00PM

Open to the Public: 6:00PM – 7:00 PM

On the first Wednesday of every month at 6:00 P.M., the groups present a free public expert business resources panel at the Eastside branch of the Santa Barbara Public Library, 1100 E. Montecito

Please join us for the re-invented chapter to serve the creative community in this region.

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CLOSED
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MEETING
(Immediately
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**SMALL BUSINESS ENTREPRENEURSHIP CENTER / INVENTORS
WORKSHOP INTERNATIONAL**



BUSINESS '06 FORUM

FREE

SMALL BUSINESS START-UP & GROWTH WORKSHOP

SCORE is a nonprofit organization which operates under the auspices of the Small Business Administration (SBA) and provides counseling and advice by a group of volunteer business executives and professionals.

THE SBEC HAS FREE RESOURCES AT (805) 879-1729

**SO YOU WANT TO START YOUR OWN BUSINESS OR
GROW ITS PROFITS?!**

Are you ready for a change?

Are you the right type?

How to get started.

How to finance your business.

How to obtain an SBA loan or equity funding.

Panel Question and Answer Session.

Hear Successful Business Speakers Share Their Knowledge

When: 2nd Wednesday of Every Month, 6:00pm to 9:00pm

Where: C.E.T. Building, 509 W. Morrison, Santa Maria

Presented by SCORE, The Santa Maria Valley Chamber of Commerce, Small Business Entrepreneurship Center, Inventors Workshop International, Entrepreneurs Workshop International, and Santa Maria Enterprise Center - Incubator

SMALL BUSINESS ENTREPRENEURIAL CENTER

Call (805) 925 – 2403, ext. 812